



 **Horwath HTL™**
Hotel, Tourism and Leisure

HORWATH HTL

INTRODUCTION

We are Horwath HTL, the global leader in hotel, tourism and leisure consulting. At Horwath HTL, our focus is one hundred percent on hotel, tourism and leisure consulting. Our services cover every aspect of hotel real estate, tourism and leisure development.

Our clients choose us because we have earned a reputation for impartial advice that will often mean the difference between failure and success. Each project we help is different, so we need all of the experience we have gained over our 100-year history.

We are a global brand with 52 offices in 38 countries, who have successfully carried out over 40,000 assignments for private and public clients. We are part of the Crowe Global network, a top 10 accounting and financial services network. We are the number one choice for companies and financial institutions looking to invest and develop in the industry.

Horwath HTL established an office in South Africa in 2000 and today is staffed by a select group of seasoned professionals.

INDUSTRY SECTORS

Horwath HTL acts for owners, lenders and operators in such industry sectors as:

- Hotels and Resorts – from luxury five star hotels and resorts to small boutique properties;
- Other Guest Accommodations – from serviced apartments to backpacker hostels, caravan and camping sites;
- Restaurants/ Bars – from major franchise operations to single outlets;
- Gaming – casinos and related industries;
- Transport – from airlines to car rental companies;
- Travel Agents – from international networks to single outlet ventures as well as many other related industry sectors.

PRODUCTS AND SERVICES

For these industry sectors, Horwath HTL products and services fall within the following activity areas:

- Hotel Planning & Development
- Hotel Asset Management
- Hotel Valuation
- Health and Wellness
- Transactional Advisory
- Expert Witness & Litigation
- Leisure
- Tourism
- Hospitality Crisis Management

KEY PERSONNEL | HORWATH HTL (SOUTH AFRICA)

Mrs. Michèle de Witt

Managing Director | Horwath HTL (South Africa)

Michèle has more than 25 years' experience in the tourism and hospitality industry, including work in hotel operations at various up-scale and luxury properties in South Africa; work in the hospitality academic arena, and providing hospitality consulting services in various countries across the African Continent.

Michèle's experience covers a wide range of activities enabling her to provide a spectrum of services from market analyses, concept development and financial feasibility studies for new projects; operator selection to trouble-shooting for existing operations; and developing and implementing operating standards, policies and procedures to identifying education, training and development initiatives to support organisational objectives. Michèle joined Horwath HTL South Africa in 2004 and currently holds the position of Managing Director.

Michèle has served on various tourism and hospitality committees in South Africa. Michèle served on the Board of the Federated Hospitality Association of Southern Africa, Cape (FEDHASA Cape) between 2005 and 2011 and was elected Chairperson of FEDHASA Cape for a two-year term in 2012. In 2015 Michèle was appointed to the Board of Trustees of the Tourism, Hospitality and Catering Pension Fund (THACSA) and currently Chairs the Investment Sub-Committee of the Fund. Michèle is also a member of the Institute of Directors of Southern Africa.